

## Message Text

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ORIGIN COME-00

INFO OCT-01 EUR-12 EB-07 ISO-00 AGR-05 STR-04 TRSE-00

XMB-02 CIAE-00 INR-07 NSAE-00 /038 R

DRAFTED BY COM/BEWT/EE/SSLOTARSKI/BFC

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COM/BEWT/EE/BR SARICH

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EUR/EE:DMILLER

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R 130147Z JUL 76

FM SECSTATE WASHDC

TO AMEMBASSY WARSAW

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EO. 11652: NA

TAGS: ETRD, EEWT, PL

SUBJ: T: SIXTH SESSION JOINT AMERICAN-POLISH TRADE  
COMMISSION

REF: WARSAW 3961

1. U.S. SIDE EXPECTS TO RESPOND TO POLISH PROPOSALS AND  
CONVEY ITS OWN PROPOSALS FOR JOINT COMMISSION AGENDA TO  
POLES WEEK OF JULY 19. PARTICIPATING AGENCIES CURRENTLY  
BEING POLLED FOR SUGGESTIONS.

2. POLISH PROPOSALS CONTAINED REFTTEL PARA 2 LIKELY TO BE  
ACCEPTABLE TO US. WOULD APPRECIATE EMBASSY'S COMMENT  
ON POLISH PROPOSALS AND FURTHER INFO RE FOLLOWING:

A. WHAT DO POLES HAVE IN MIND RE "INCENTIVES AND  
INCREASED EFFORTS TO ESTABLISH INDUSTRIAL COOPERATION AND  
LONG-TERM AGREEMENTS"? WILL THEY PROPOSE ANY NEW LISTS  
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OF COOPERATION AREAS, AGREEMENTS, PROTOCOLS, OR OTHER

ACTIONS? WHAT PROPOSALS COULD OUR SIDE USEFULLY MAKE?

B. POLES REQUESTED AGENDA ITEM ON MULTILATERAL NEGOTIATIONS, GATT AND MTN, LAST YEAR ALSO, BUT ITEM WAS TREATED PERFUNCTORILY AS THEY HAD NO SPECIFIC CONCERNS. WHILE WE MAY BE INTERESTED IN DISCUSSING SUBJECT WITH THEM, THEIR INDICATION OF THEIR PARTICULAR INTERESTS WOULD BE USEFUL.

C. PROPOSALS CONTAINED REFTEL PARA 2 ARE GENERAL AND EXPECTED. WHAT OTHER MATTERS AND SPECIFIC PROBLEMS ARE POLES LIKELY TO RAISE?

3. OF ISSUES AND PROBLEMS KNOWN TO EMBASSY, WHICH ONES COULD BE RAISED USEFULLY BY U.S. SIDE IN COMMISSION CONTEXT. EMBASSY'S SUGGESTIONS FOR AGENDA ITEMS TO BE PROPOSED BY US REQUESTED.

4. WOULD APPRECIATE EMBASSY'S REVIEW OF SITUATION CONCERNING BUSINESS FACILITIES FOR U.S. FIRMS BOTH WITH AND WITHOUT REPRESENTATION OFFICES. PLEASE PROVIDE SPECIFIC INFO AND SUGGESTED U.S. POSITION AND TALKING POINTS FOR ITEMS EMBASSY PROPOSES WE RAISE AT 6TH SESSION.

5. INFORMATION ON CHANGES IN POLISH ECONOMIC SITUATION FOREIGN TRADE PLANS AND DIRECTIVES, AND NEW FIVE-YEAR PLAN WOULD BE USEFUL IF PRESENTATION WOULD GO BEYOND BROAD GENERALIZATIONS. ANY IDEAS ON HOW THE EXCHANGE OF INFORMATION PORTION OF MEETING COULD BE IMPROVED

WOULD BE WELCOME.

6. ARE THERE ANY GENERAL OR RECURRING PROBLEMS WHICH COMPANIES ENCOUNTERING IN NEGOTIATING CONTRACTS AND MAJOR PROJECTS IN POLAND WHICH WE WOULD LIKE TO RAISE? THAT POLES MAY RAISE?

7. WHAT WILL THE POLES TRY TO ACHIEVE AT THIS SESSION? WHAT WILL BE THE MAJOR THEMES THEY WILL STRESS? WHAT SHOULD BE OUR OBJECTIVES FOR THIS SESSION?

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8. EMBASSY'S RESPONSE TO THESE QUESTIONS AND ANY OTHER SUGGESTIONS FOR COMMISSION MEETING HIGHLY APPRECIATED. KISSINGER

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